

A long-exposure photograph of a starry night sky, showing curved light trails from stars. In the foreground, the dark silhouette of a person stands looking up at the sky.

# Satius Security Continuous Threat Exposure Management as a Service

---

Enhancing your organization's cybersecurity posture through a comprehensive, adaptable, and validated security program.

NOVEMBER 19TH, 2024

SMBs

# Why CTEM Matters

The Value Proposition

## REGULATORY ALIGNMENT

Maintaining a proactive and continuous compliance approach alleviates operational burdens by adhering to strict data protection and security mandates year-round, as ensured by our CTEM as a Service.

## REPUTATION PROTECTION

A data breach or cyberattack can severely damage trust and credibility, impacting customer loyalty and market perception.

## DATA PROTECTION

Secure critical information through a comprehensive program that swiftly identifies and addresses potential threats, minimizing vulnerability windows.

## PROACTIVE DEFENSE

Proactive cyber resilience reduces vulnerabilities, lowers insurance premiums, and supports long-term strategic planning against emerging threats.

SMBs

# Why CTEM Matters

Bridge The Gap between IT  
and Executive Management

## TRANSLATE TECHNICAL RISKS INTO BUSINESS IMPACT

- ✓ Executive-Friendly Reporting.
- ✓ Prioritization of Risks

## ALIGN IT ACTIVITIES WITH BUSINESS GOALS

- ✓ Compliance Readiness.
- ✓ Strategic Investment.

## FOSTER COLLABORATION AND COMMUNICATION

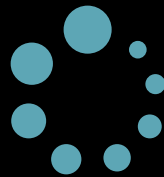
- ✓ Unified Language.
- ✓ Cross-Functional Insights.

## DEMONSTRATE ROI AND BUILD TRUST

- ✓ Prove Value of Security Initiatives.
- ✓ Focus on Outcomes

# Challenges In Maintaining Compliance

Adopt a Proactive, Continuous Approach to Strengthen Security and Simplify the Compliance Lifecycle



## EVOLUTION OF THREATS AND COMPLIANCE

This makes it challenging for organizations to keep up with both. Constantly changing technology environments and the complexity of managing multiple security controls further complicate efforts to maintain compliance.



## RESOURCES CONSTRAINTS

SMBs, in particular, may face resource constraints that make it difficult to perform regular assessments, update policies, or address new vulnerabilities as they emerge.

**NO ORGANIZATION CAN PROTECT AGAINST EVERY CYBERSECURITY EVENT. INSTEAD, COMMIT TO TACKLING EXPOSURES THAT MOST THREATEN YOUR BUSINESS.**

# How to Manage Cybersecurity Threats, Not Episodes

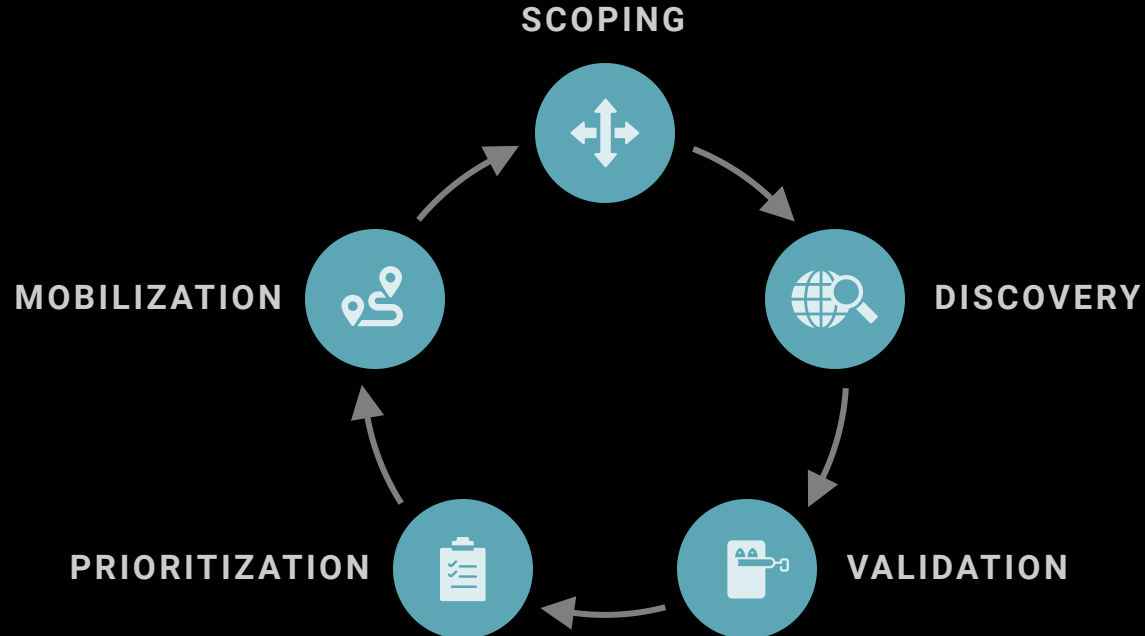
---

By 2026, organizations that prioritize their security investments based on a continuous exposure management program will be 3x less likely to suffer a breach.

GARTNER, 2023

# What is Continuous Threat Exposure Management (CTEM)?

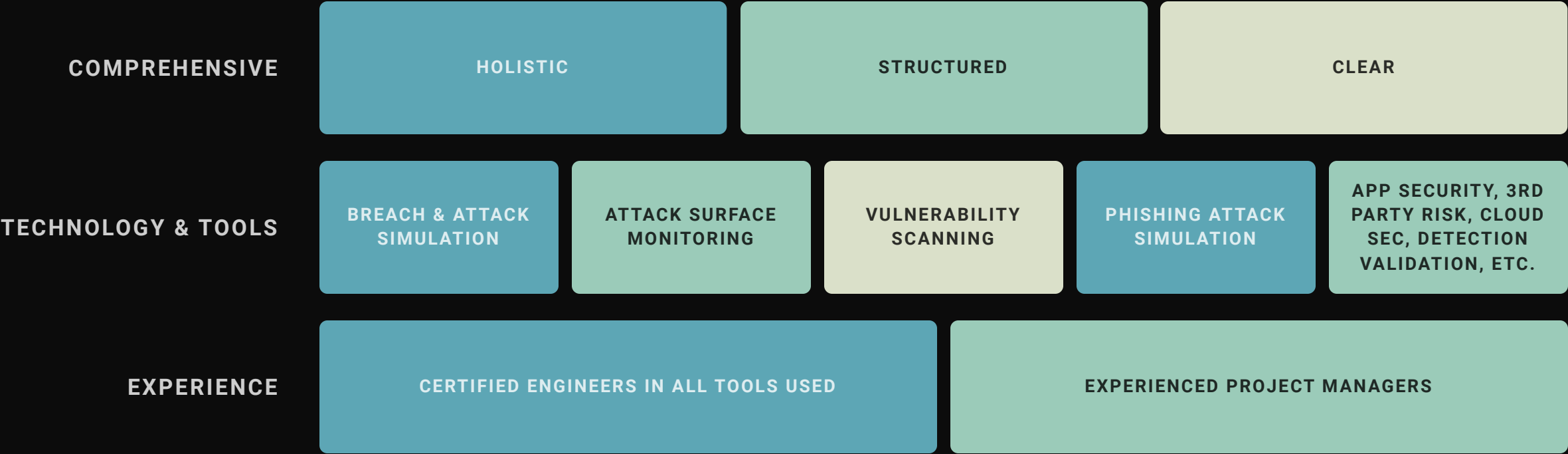
## The Framework



- **SCOPING**  
Identifying an initial scope of the attack surface with a plan to extend it as the program advances.
- **DISCOVERY**  
Discover assets and their risk profile, identifying security gaps including misconfiguration of security controls and vulnerabilities.
- **VALIDATION**  
Assessing the likelihood of attack success, analyzing all potential attack paths, and verifying the effectiveness of the detection, response, and remediation processes.
- **PRIORITIZATION**  
Prioritizing identified gaps and remediation efforts covering the asset's business criticality, likelihood of the asset's being exploited, and availability of compensating security controls.
- **MOBILIZATION**  
Ensuring the teams almost frictionlessly operationalize the CTEM findings.

# Why Satus Security's CTEM as a Service?

Operationalizing The Framework requires:





# How Satus Operationalizes CTEM?

## Satus's CTEM Functions



### UNIFIED THREAT EXPOSURE INSIGHT

Provides a consolidated view of the organization's security posture with visualizations like risk heat maps, scorecards, and trend analysis graphs. Aggregates data across risk categories to give stakeholders a high-level, actionable perspective on security gaps and improvements.



### RISK CATEGORIES

Scores are based on specific categories, such as Security Controls Validation and Attack Surface Monitoring. Each category has its own assessment modules, which provide granular insights into areas like endpoint security, network defenses, and third-party risk.



### DRIVING IMPROVEMENT

We follow Gartner's CTEM phases from the initial discovery to the mobilization of efforts to close gaps and enhance security posture. even though the phases are clear in order, they are not sequential in the sense of the overall program. We continuously perform each phases



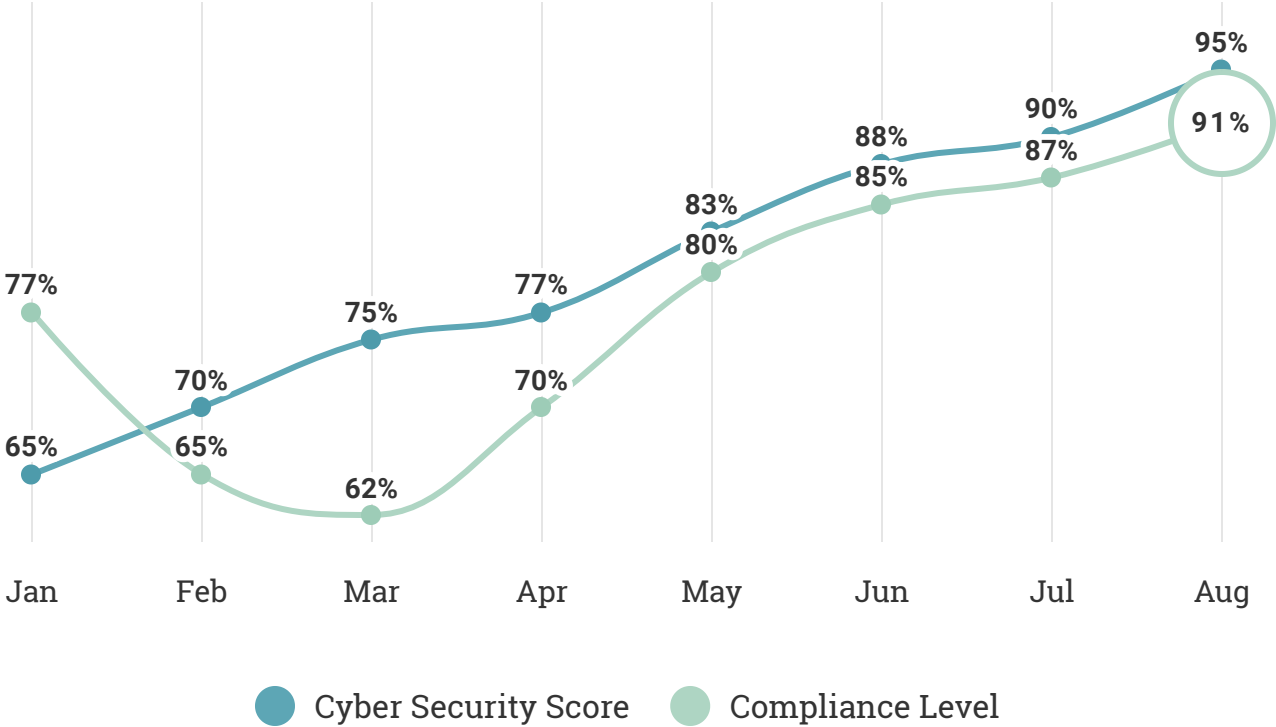
CTEM OPERATIONALIZED

# Unified Threat Exposure Insight



# Comprehensive Cyber Security Posture Score

Threat Exposure Management Quantified



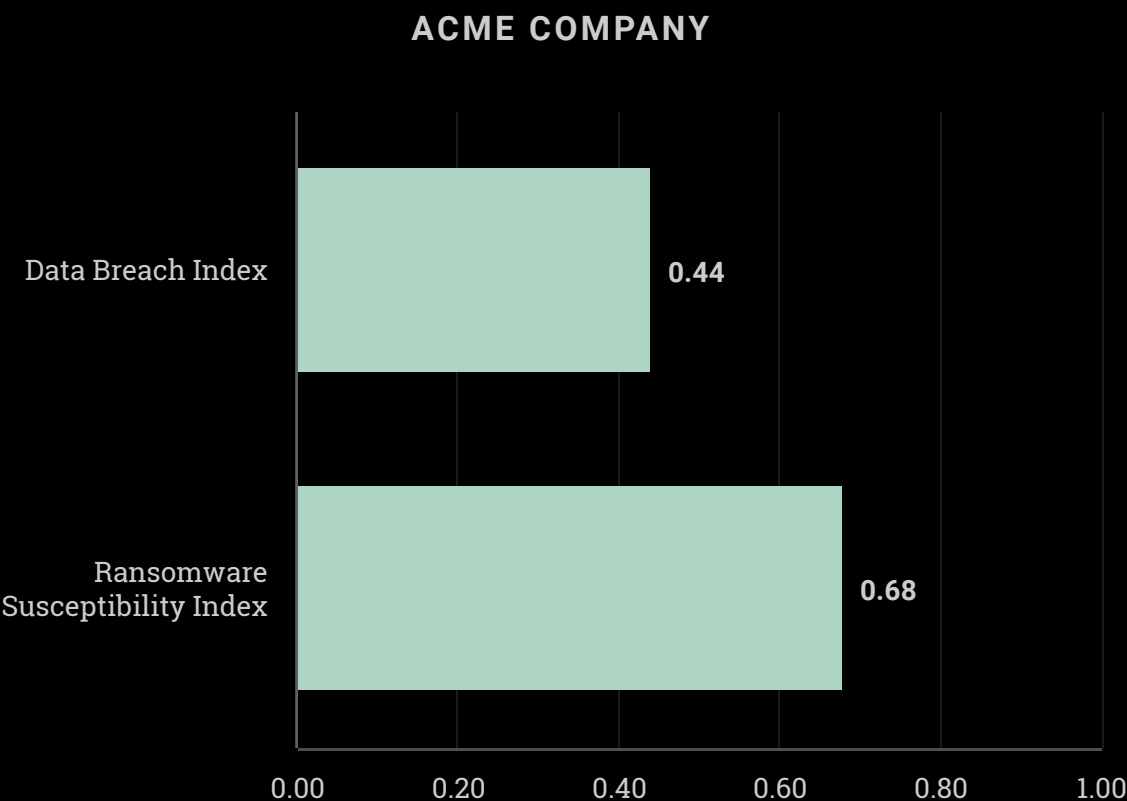
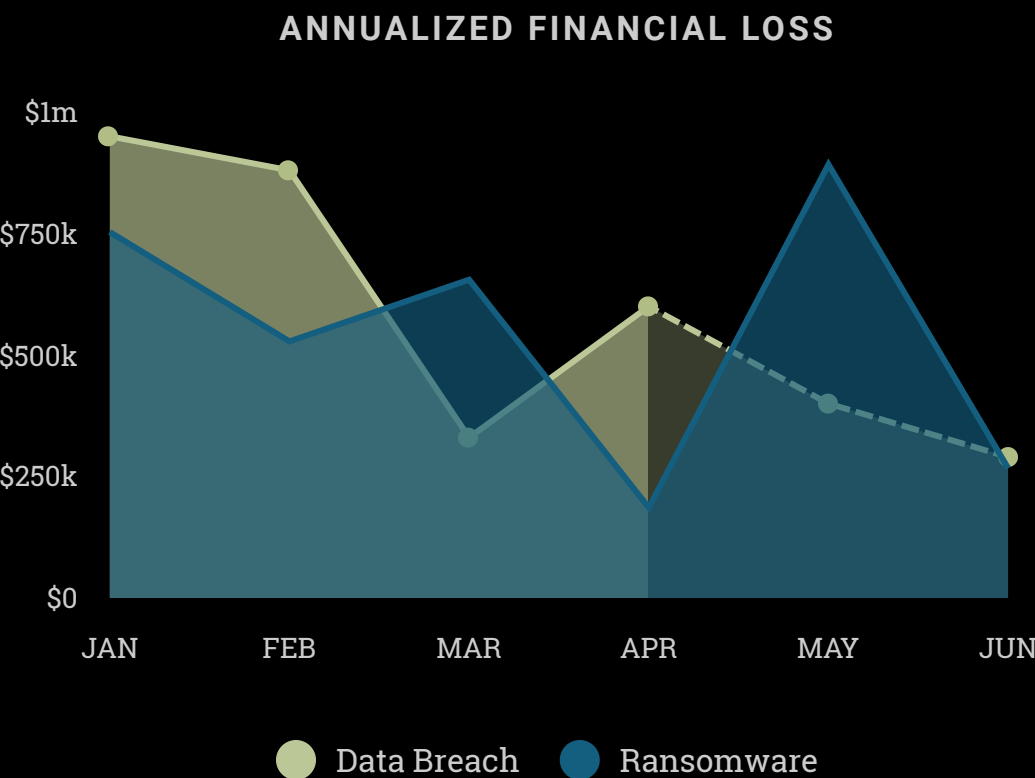
+5%

AUGUST OVER JUNE

The Unified Threat Exposure Insight consolidates the organization's security posture into a single, comprehensive view. We utilize powerful visualizations, such as risk heat maps, scorecards, and trend analysis graphs, to provide stakeholders with a clear and actionable understanding of the overall cybersecurity risk landscape.

# Annualized Breach, Ransomware, and Reputation Loss

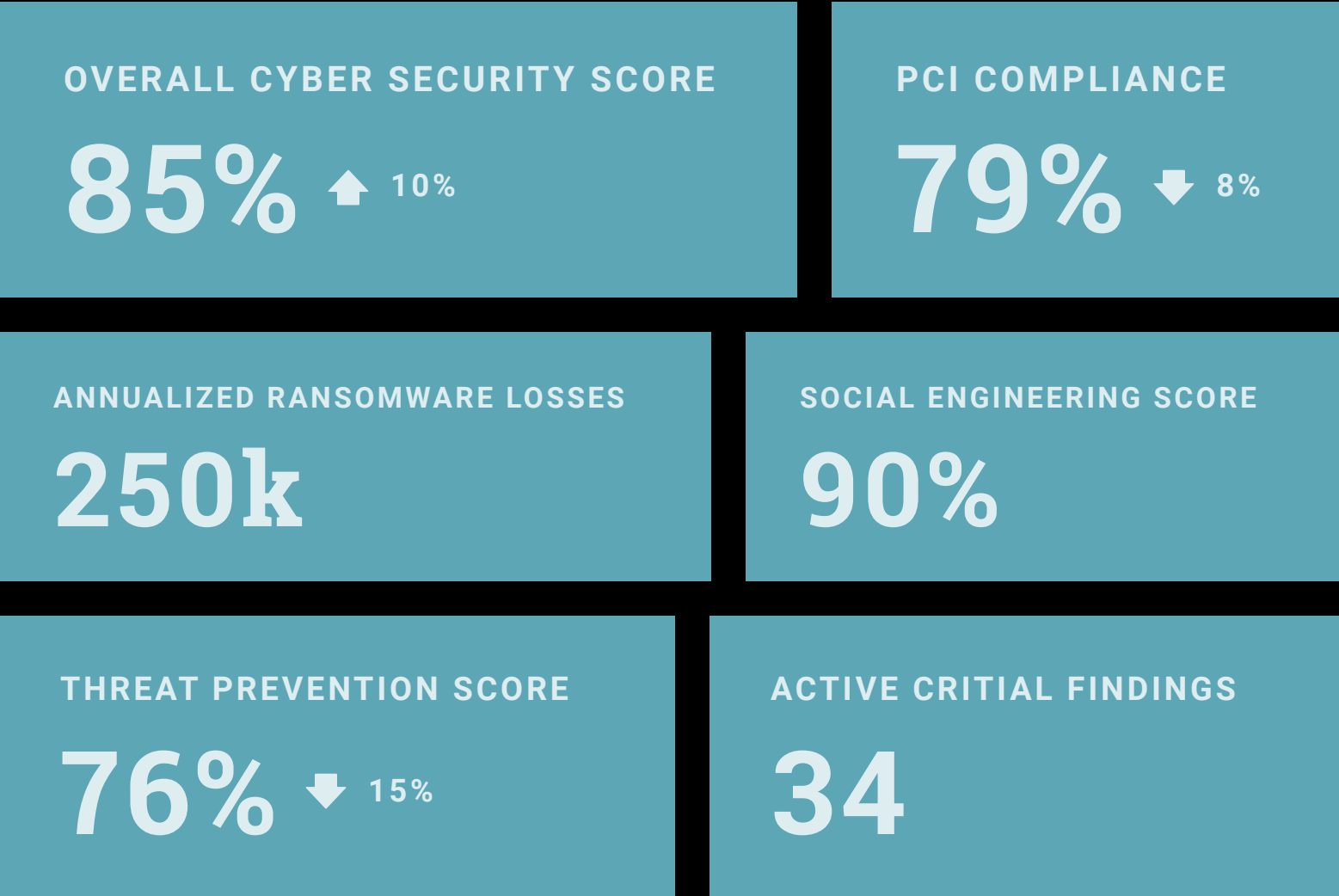
Threat Exposure Management Quantified



# Understand your Security Posture

The road to cyber resilience begins with a quantifiable and clear measure of your security posture.

Finally executive management can get the answers they've been looking for. With a clear actionable insight, they can be a positive force behind implementing and aligning strategy with business.



CTEM OPERATIONALIZED

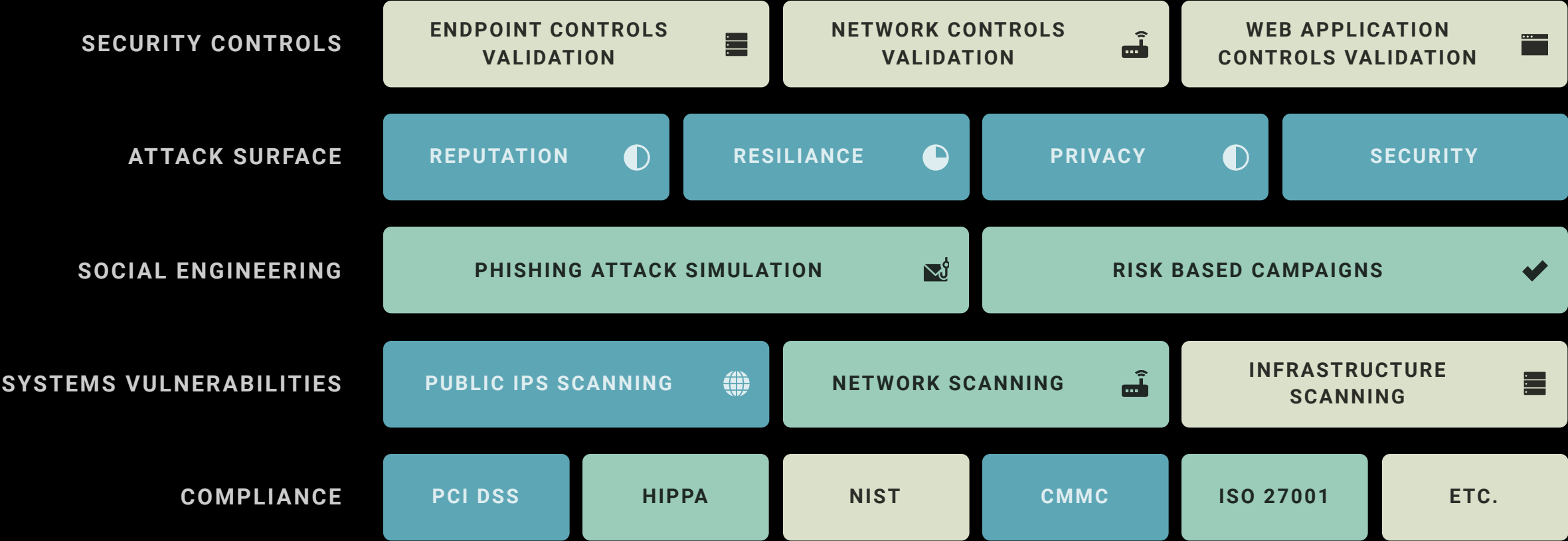
---

# Security Risk Categories



# Risk Categories

Categorized Modules to assess threat exposure





RISK CATEGORIES | STANDARD MODULES

# Security Controls





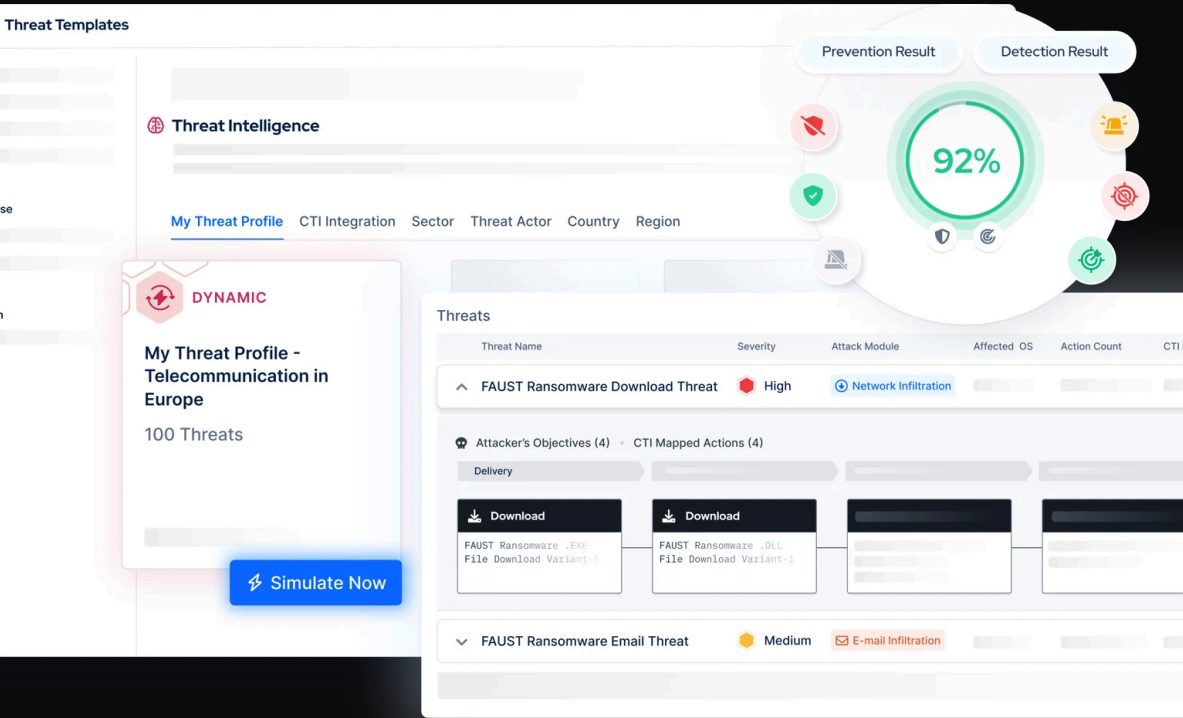
## Gain Confidence in Your Security Controls

---

Only 22% of organizations are highly confident that their security controls work as they are supposed to.

PONEMON INSTITUTE

The dynamic nature of cyber threats and constant changes within IT landscapes necessitate regular review and refinement of security control configurations. Out-of-the-box deployments of firewalls, SIEM, and EDR tools require ongoing tuning to maintain effectiveness. Security control validation enables the identification of policy gaps impacting control efficiency and provides actionable mitigations to optimize these controls swiftly and effortlessly.



- ENDPOINT ATTACK SIMULATION
- NETWORK INFILTRATION ATTACK SIMULATION
- EMAIL INFILTRATION SIMULATION
- WEB APPLICATION ATTACK SIMULATION

CTEM as a Service

# Security Controls Validation

How SatiUS Helps

Prove controls are working up to expectations

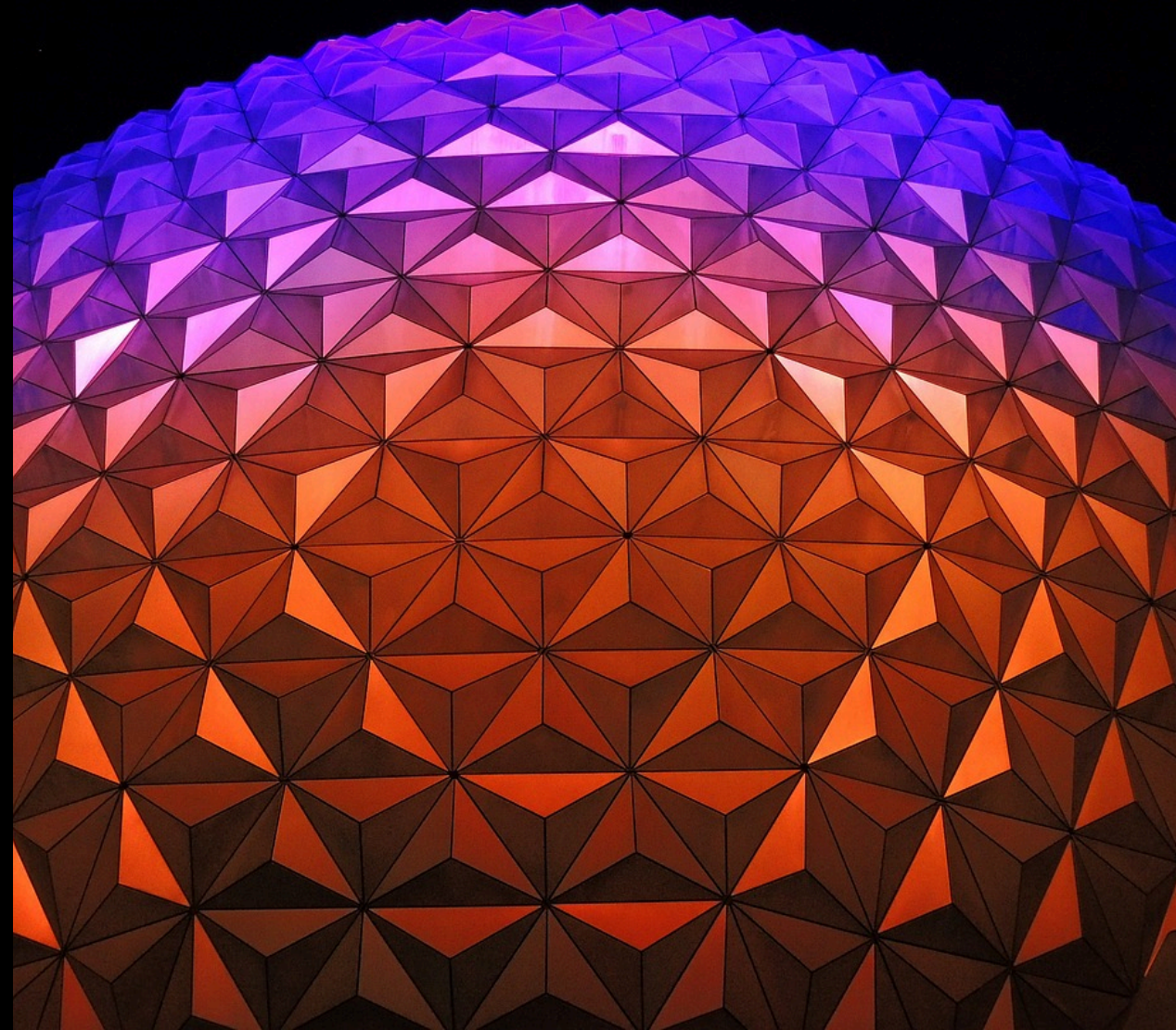
Measure readiness to prevent and detect threats.

Quickly respond to changes in the threat landscape.

Get the best ROI from your investments.

RISK CATEGORIES | STANDARD MODULES

# Attack Surface



# Attack Surface Management

---

Continuously monitors your ever-changing cyber-ecosystem so you can



**IMPROVE BUSINESS RESILIENCE**



**QUANTIFY AND COMMUNICATE CYBER  
RISK TO YOUR EXECUTIVE STAKEHOLDERS**



**SHORTEN PROCUREMENT TIMES**



**UNDERSTAND A THIRD-PARTY'S  
REGULATION COMPLIANCE\***



**RESPOND TO HIGH-PROFILE CYBER EVENTS**



**CHANCES OF RANSOMWARE ATTACK ON  
AN ORGANIZATION**

Risk Categories

# Attack Surface Monitoring

Over 20 Technical Modules

Digital Footprint

DNS Health

Email Security

SSL/TLS STRENGTH

DDOS RESILIENCY

NETWORK SECURITY

FRAUDULENT DOMAIN

FRAUDULENT APPS

CREDENTIAL MGMNT.

IP REPUTAITON

HACKTIVIST SHARES

SOCIAL NETWORK

ATTACK SURFACE

BRAND MONITORING

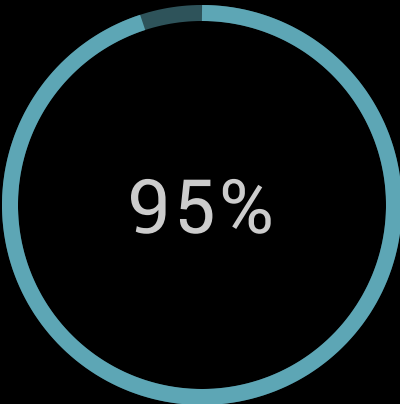
PATCH MANAGEMENT

WEB RANKING

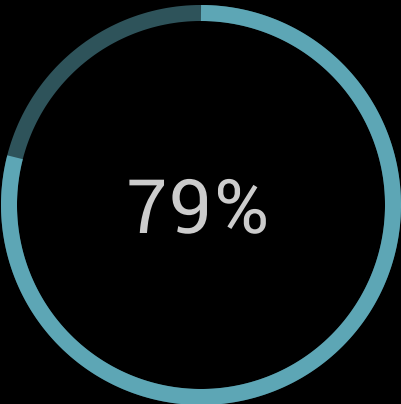
INFORMAITON DISCLOSURE

CDN SECURITY

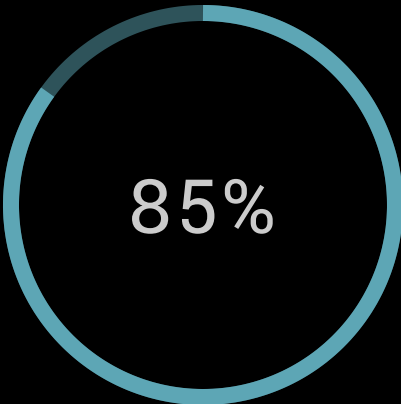
WEBSITE SECURITY



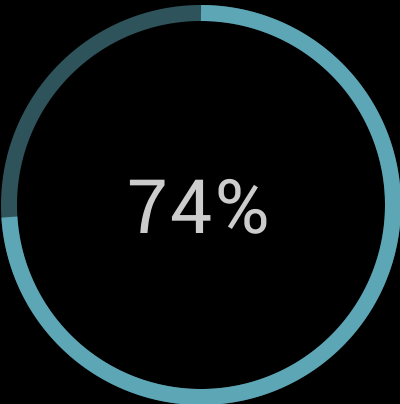
DNS HEALTH



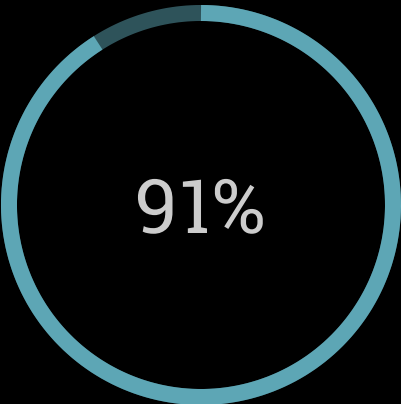
EMAIL SECURITY



SSL/TLS STRENGTH



APPLICATION  
SECURITY



DDOS RESILIENCY

MAP COMPLIANCE WITH EXTERNALLY EXPOSED CONTROLS.

Parse Policies and assessments to improve "Confidence and Completeness" levels

Manually update Compliance Domains/Items to enhance score

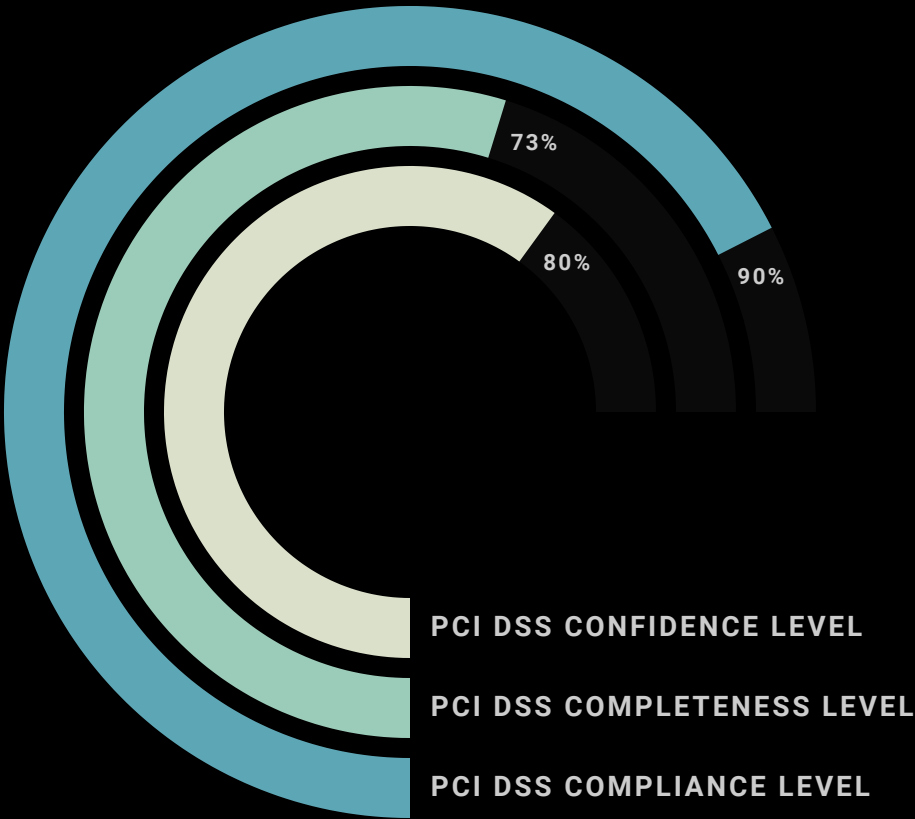
Supported Standards

- PCI DSS
- HIPPA
- GDPR
- ISO 27001
- CMMC
- NIST 800-53
- Custom Standard

CTEM Risk Categories

Attack Surface Monitoring

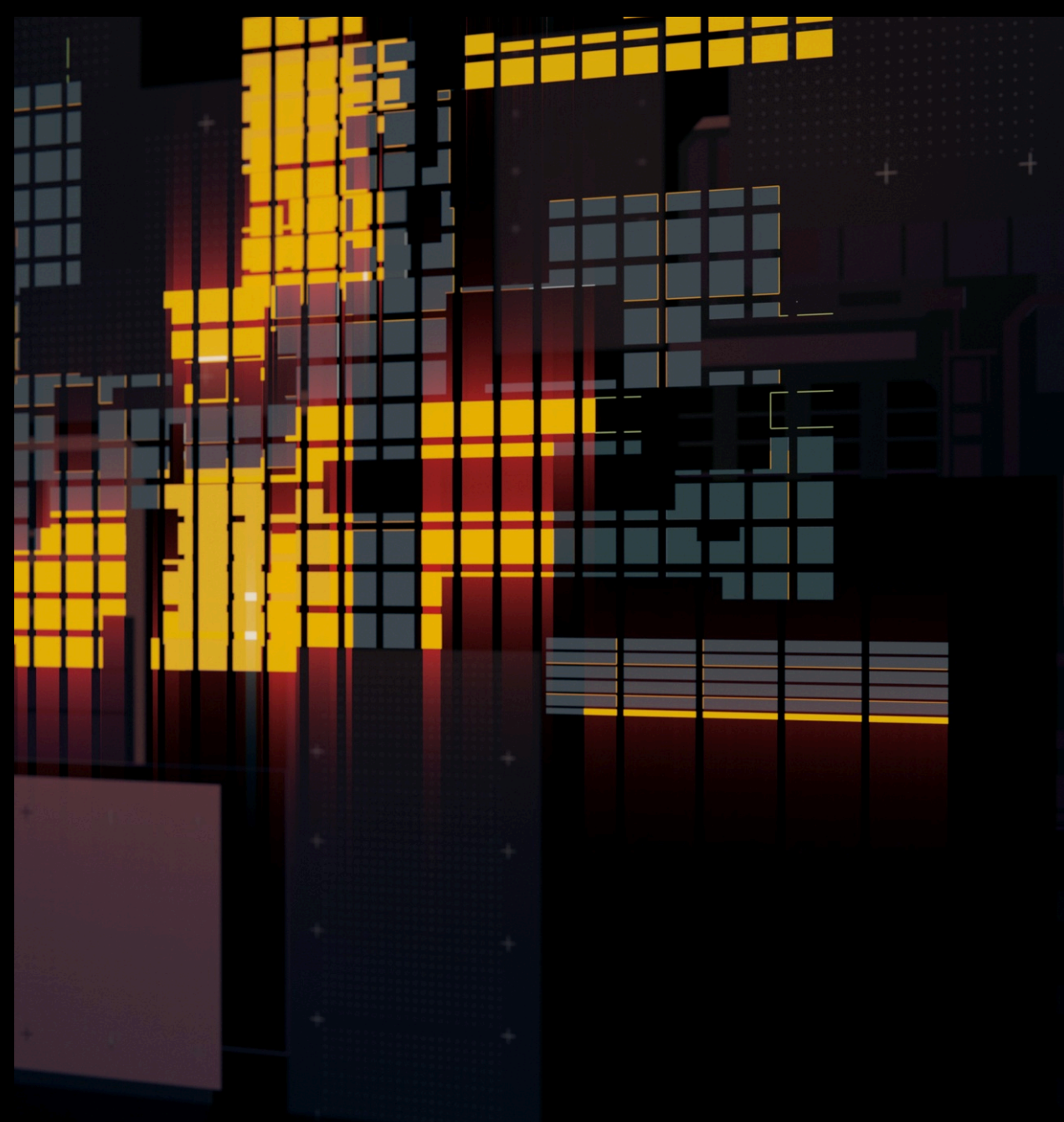
Over 15 Regulatory Standards





RISK CATEGORIES | STANDARD MODULES

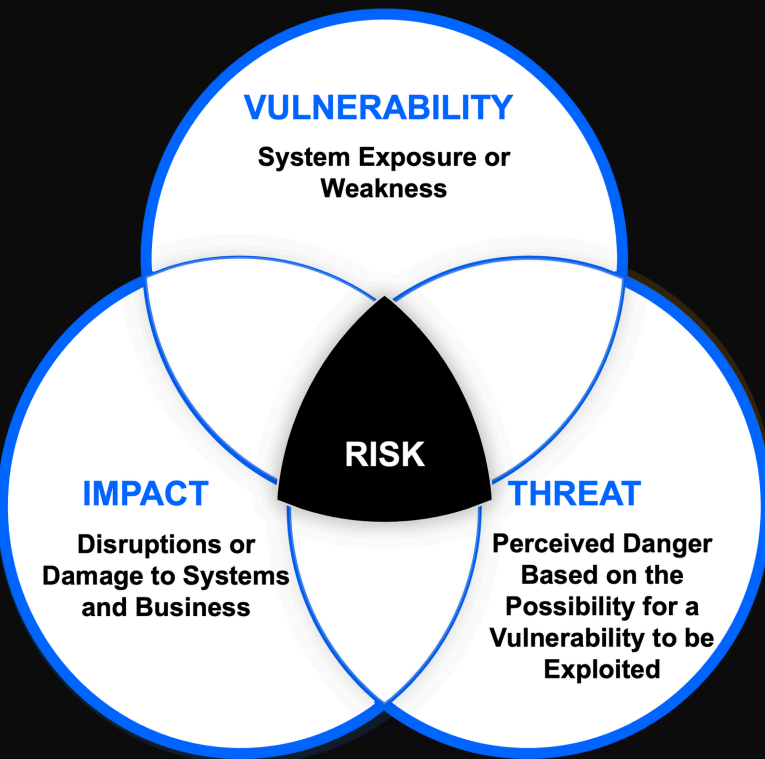
# Vulnerability Management





# Strengthening Security Posture Through Proactive Vulnerability Scanning

The Critical Role of Network and Infrastructure Scanning in Reducing Risks and Enhancing Defenses



## SUPPORT FOR CONTINUOUS THREAT EXPOSURE MANAGEMENT

Aligns with CTEM strategies by ensuring that security controls are validated and up-to-date.

## PROACTIVE RISK IDENTIFICATION

Detects weaknesses in network devices, servers, and infrastructure before attackers can exploit them.

## REGULATORY COMPLIANCE

Ensures adherence to industry standards and regulations by identifying non-compliant components in the IT environment.

## MINIMIZED ATTACK SURFACE

Reduces potential entry points for attackers by addressing exposed and misconfigured systems.

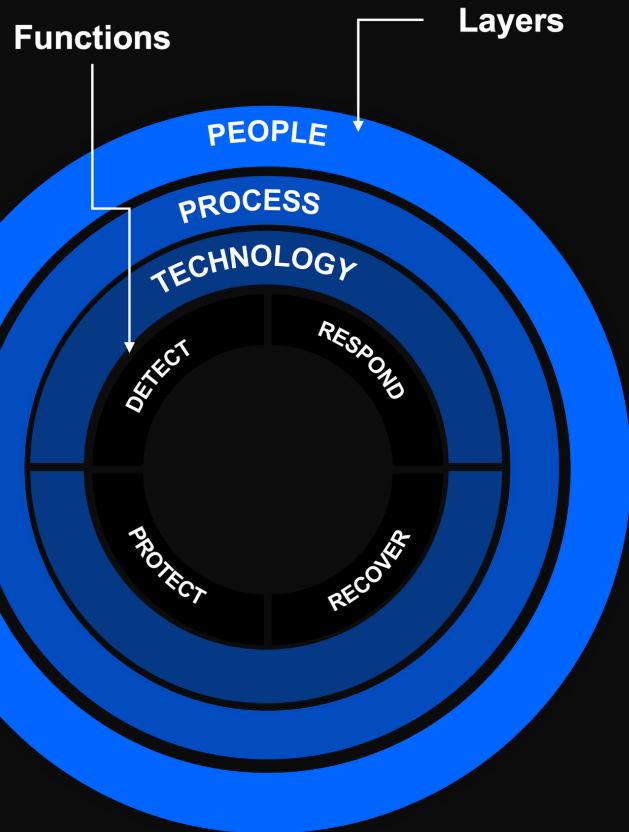
RISK CATEGORIES | STANDARD MODULES

# Social Engineering



# Strengthening Security Posture Through Phishing Attack Simulations

Building Awareness, Resilience, and Proactive Defense Against Social Engineering Threats



## RISK REDUCTION

Reduces the likelihood of successful phishing attacks by training employees to respond appropriately to suspicious emails.

## SUPPORT FOR CONTINUOUS THREAT EXPOSURE MANAGEMENT

Ensures phishing-specific risks are addressed as part of a broader security strategy.

## COMPLIANCE AND REPORTING

Demonstrates proactive measures to meet regulatory and industry standards requiring cybersecurity awareness training.

## REALISTIC THREAT ASSESSMENT

Provides insights into how employees might react during actual phishing attacks, helping to fine-tune incident response plans.

# Risks Based Campaigns

Users' roles

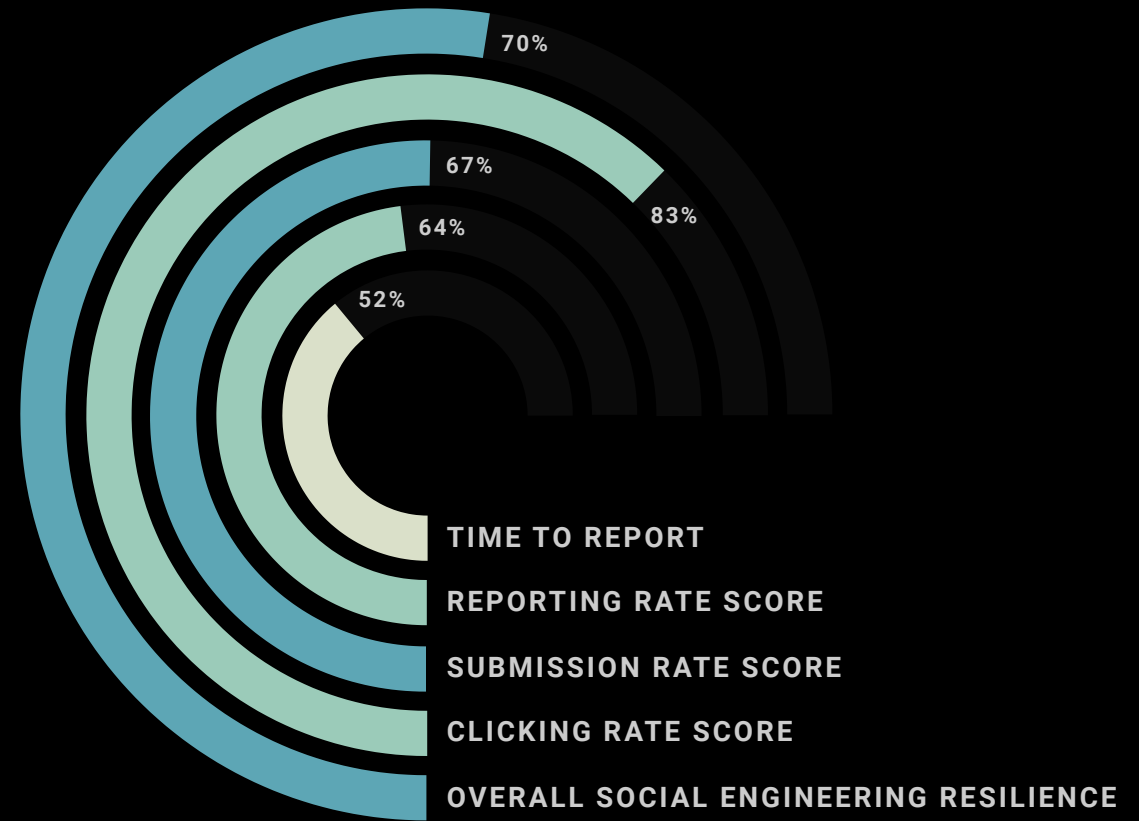
Leaked Credentials

Leaked Emails from social media

CTEM Risk Categories

## Social Engineering

Fully understand employees' performance after each campaign



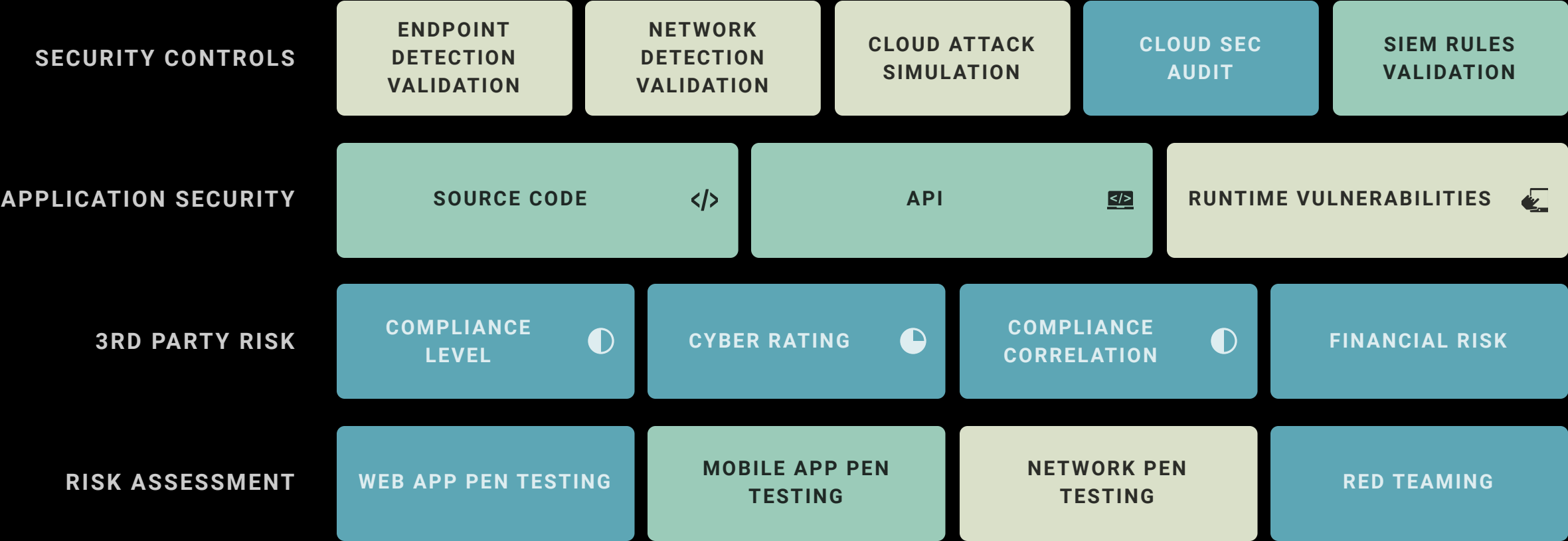
RISK CATEGORIES | ADD-ONS

# Close The Gaps



# Add-On Categories/Modules

Adaptive solution to fit your environment and budget





CTEM OPERATIONALIZED

# Driving Improvement





# Continuous Threat Exposure Management (CTEM) Benefits

Comparison of Security Posture Metrics Before and After CTEM Implementation (0-100% Scale)



CTEM AS A SERVICE

# Next Step







# Contact Us for a Presentation

5112 Preston Pkwy, Perrysburg, OH

 419-601-8694

 [info@satius.io](mailto:info@satius.io)